



A Comprehensive Loan Management Solution



Borrowers' changing expectations fuel new demands for lenders

Influenced by easy, intuitive digital experiences in other parts of their lives, today's borrowers have heightened expectations when applying for and managing loans. With this in mind lenders are looking for innovative solutions that offers them dynamics insights and the ability to reduce the reliance on additional human resources.

Agile Lending from Fusion: The Apps People is a loan servicing solution which provides all lending providers with the ability to originate, approve or decline, disburse, manage and report on their loan books irrespective of the type of loan.



Powered by **Dynamics 365 Finance**

The Agile Lending solution is powered by Dynamics 365 for Finance and Supply Chain. The solution allows lenders to maximise financial visibility and profitability through the automation and modernisation of global financial operations with Dynamics 365 Finance. Monitor performance in real time, predict future outcomes, and make data-driven decisions to drive business growth.



About Agile Lending

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What we offer



Localisation through configuration. A fully configurable solution which allows an organisation to design their specific product offerings, identify all applicable transactions and related fees and to build their own calculation models.

A wizard driven application process with document management, quotation generation, approval workflow and automatic customer and contract creation on application approval.

Single and multiple disbursement options are processed using the standard vendor payment routine with its inherent approval mechanisms and integrated bank file generation.

By having a separate loan book subledger that is solely concerned with the raising of charges, the management of capital and interest transactions and other typical loan book management activities we are able to separate the receivables transactions in the trade debtors subledger from the loan balances transactions in the loan book subledger.





How Agile Lending can help you...

- **All Loan Types:** The solution caters for all loan types including secured and unsecured term loans, revolving credit as well as short and long term asset financing.
- **Loan Calculations:** The solution calculates the initial repayments differentiating between charges, interest and capital and allows for recoupment planning, including payment holidays and capital lump sum repayments both during the application process and once a contract is active.
- **Cash Flow Statement:** Customer receipts are allocated to customer records in both the trade debtors subledger and the loan book subledger using specifically configured customer payment journals with a mandatory contract field.
- **Posting are Automated:** Charges and contract line posting transactions can be batch driven to automate the generation of the transactions or they can be generated on demand where specific customer or contracts need to be processed.

Why Fusion: The Apps People

Fusion: The Apps People is a premier independent software vendor (ISV) that offers industry-specific applications. Our ever-growing portfolio includes applications that are designed and developed to extend Microsoft Business Applications or, in certain cases, as stand-alone applications to meet specific business requirements. These applications transform operations, empower employees and intelligently engage customers and are designed to meet the needs of customers, Microsoft Business Applications partners and industry experts.



Want to **learn more?**

Schedule a complimentary solution introduction and overview with Fusion: The Apps People and see how our apps can transform your business.



www.theappspeople.com



enquiry@theappspeople.com

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